

SASE Onboarding for Exium

Accelerate Your Secure Access Journey. Build a Strong Zero Trust Foundation.

Statement of Work

[SASE Onboarding \(Exium\)](#)

Service Overview

SASE Onboarding for Exium gives your business the expert guidance needed to successfully adopt your Exium secure access service edge (SASE) solution. Our implementation team works closely with your administrators to configure the platform, establish partner policies, and ensure you understand how to leverage every essential module.

By the end of the engagement, you will have a fully functioning, best-practice aligned SASE environment and the confidence to begin your journey toward a more secure, cloud-driven digital infrastructure.

What You Get: High Value Deliverables

✓ Guided Project Planning

We begin by:

- Reviewing your requirements
- Aligning expectations
- Outlining the security onboarding plan

This ensures a clear, efficient path from onboarding to adoption.

✓ Configuration & Setup

Our experts guide you through:

- Portal configuration and user database setup
- Partner policy creation
- Initial SASE environment configuration
- Platform education and feature walkthroughs

Everything is designed to accelerate operational readiness.

✓ Remote, Expert-Led Training

All sessions are delivered remotely via Microsoft Teams, WebEx, or similar platforms.

Each session includes:

- Deep dive education
- Hands-on configuration support
- Workflow review and best practices
- Post session recap and action items

Partnering with ConnectWise

ConnectWise Responsibilities

Your onboarding team includes:

Project Coordinator

Handles:

- Provisioning
- ConnectWise University access
- Login distribution
- Initial scheduling and setup

Your go-to resource for onboarding logistics.

Implementation Specialists

Deliver:

- Technical configuration
- Training sessions
- Process and policy guidance
- Issue documentation, tracking, and escalation
- Post session recaps and milestone updates

You get a structured, transparent onboarding experience from kickoff to completion.

Client Responsibilities

To ensure an efficient and successful onboarding, the client must:

- **Designate a Project Manager/Administrator** as the main point of contact
- **Provide required system access and relevant documentation**
- **Complete User Acceptance Testing**, including plans, scripts, scheduling, and execution
- **Complete all data entry**, including Companies, Contacts, Agreements, Configurations, Projects, Tickets, Tax Codes, etc.
- **Populate import spreadsheets** for any data imports (custom ETL work available separately)
- **Manage custom reporting**, dashboards, and KPIs (available as add-on services)
- **Manage integrations** with external systems (email, calendars, accounting, etc.) and review API documentation for compatibility

Full engagement keeps the onboarding timeline on track and ensures you get maximum value.

Why Choose SASE Onboarding (Exium)

- **Accelerate your Zero Trust Transformation**
- **Ensure correct configuration** from day one
- **Reduce deployment friction** with structured, proven onboarding
- **Gain foundational expertise** in your Exium platform
- **Improve operational efficiency and security posture**
- **Achieve faster time-to-value**

This is the quickest, most effective way to ensure your SASE environment is secure, aligned, and ready for scale.

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